# Progress

Turning ideas into business reality—fast

Xavier Bonnamy, Anthony Cross 24 juin 2014

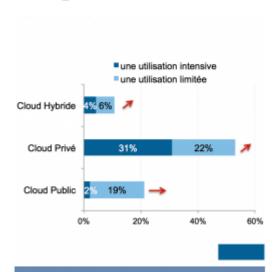






### Cloud in France

# Le cloud passe la vitesse supérieure en France



La 3e étude d'IDC sur l'état du cloud en France note une nette augmentation des usages dans les entreprises. Crédit IDC Après les années d'observation, le cloud décolle enfin en France selon la dernière étude réalisée par IDC pour le compte de VMware et d'Accenture.

Selon la troisième édition de l'étude Cloud Indemenée par IDC pour VMware et Accenture, le cloud commence à trouver sa place dans les entreprises françaises. Le cabinet d'études a interrogé 126 entreprises dans les secteurs public et privé (76 et 55 respectivement) dans les principaux secteurs d'activité de l'économifrançaise (banque/assurance, industrie, distribution...). Premier constat : 63% des

## Le cloud Numergy pourra supporter un million de VM à l'horizon 2015-2016

06.03.13 - LE MAGIT



Patrick Debus-Pesquet, le directeur technique de Numergy, explique au MagIT comment l'opérateur entend déployer ses ailes dans le cloud. L'architecture va évoluer pour englober un nuage OpenStack et fournir un support multi-hyperviseur.



### La nouvelle France industrielle affûte son plan Cloud

Thierry Breton (Atos) et Octave Klaba (OVH), chefs de projet chargés du plan Cloud Computing français, ont été reçus par Arnaud Montebourg. Au menu de la rencontre : le renforcement de la filière française et la demande des secteurs privé et public.

### Numergy lance un programme à destination des startup

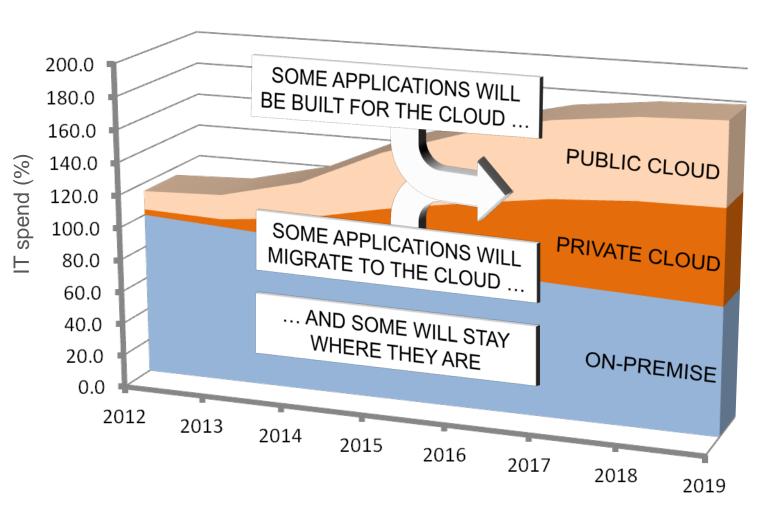
18.02.14 - DIRK BASYN

Numergy veut accélérer le développement des start-up françaises. Pour cela l'acteur français du Cloud souverain lance un programme basé sur trois axes.

Le premier prévoit une aide financière et un accompagnement technique pendant 18 mois permettant d'accéder aux ressources du Cloud Numergy. Le second consiste en une aide marketing et commerciale avec la mise en avant des offres auprès du réseau de partenaires du spécialiste du Cloud



## Very few companies will be just 'on-premise' or only 'in the cloud'

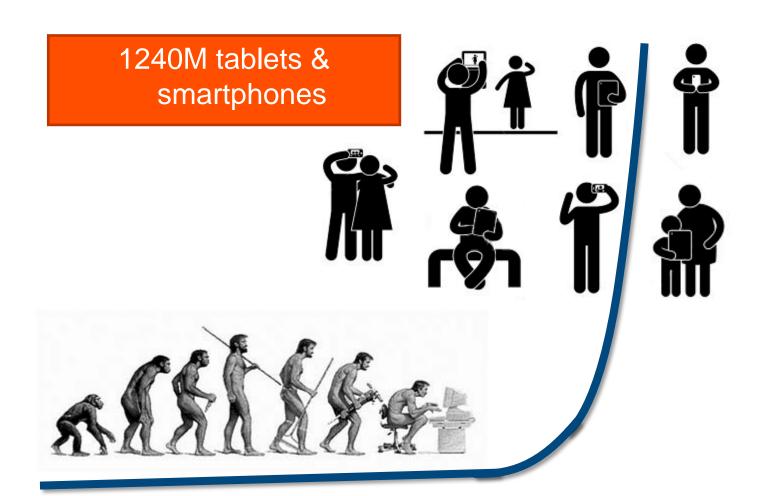


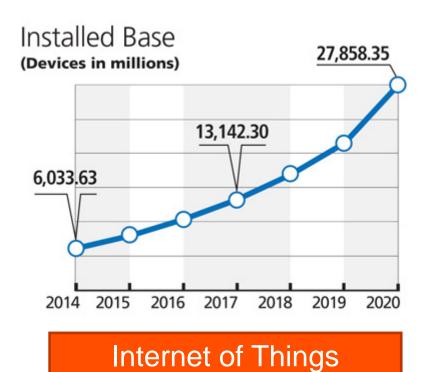
### Main drivers

- Reduce costs with Infrastructure as a Service, *laaS*
- Increase market share with Software as a Service, SaaS
- Access from anywhere & anytime & any device, *Mobility*



## The Homo Sapiens Mobilis Number of connected devices sold in 2013

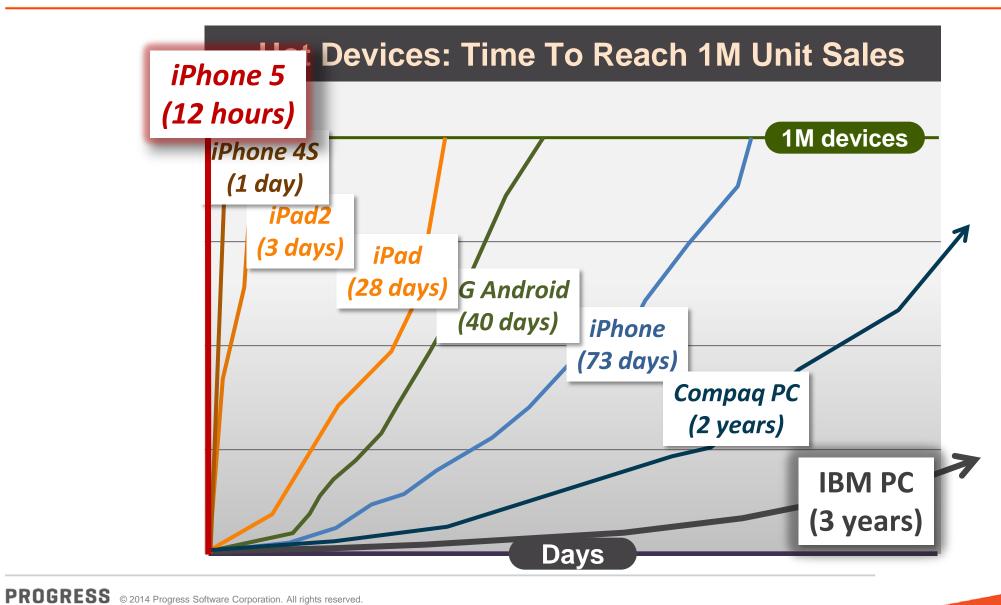




315M laptops & desktops

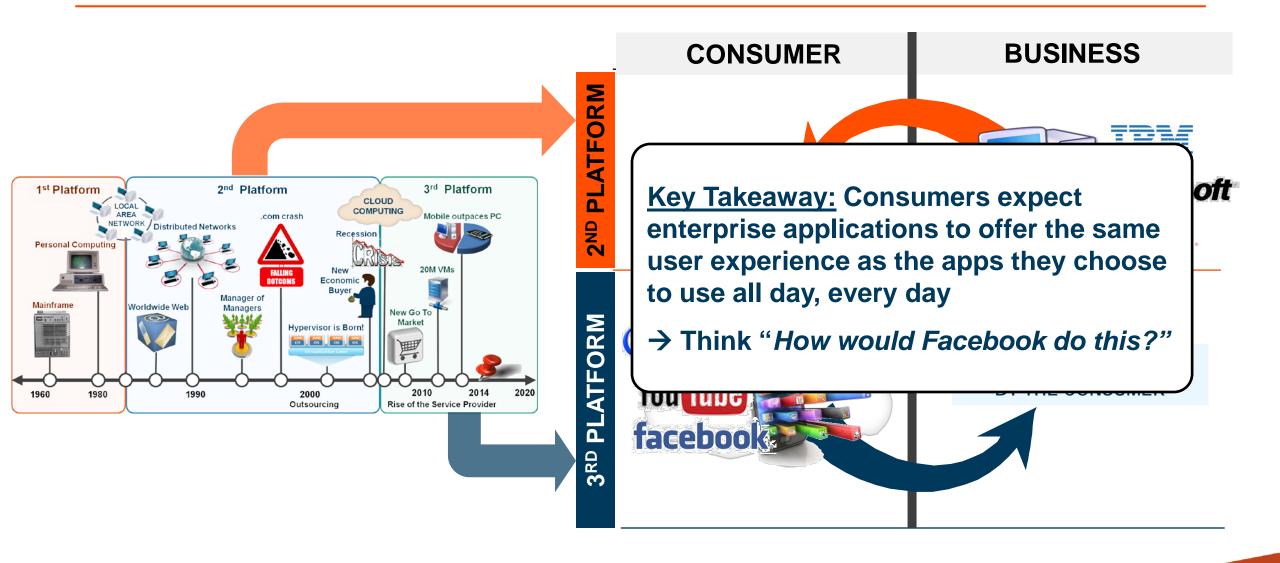


## Consumers are driving the next IT revolution





## Mobile is changing the way that enterprises work



## "Mobile Diversity" will become the New Normal



**SMARTPHONES** & TABLETS



ASK THESE 10 QUESTIONS FIRST





M2M





**Key Takeaway:** You'll probably need to do both. Requires an integrated set of development tools for both native and mobile web apps and PC applications

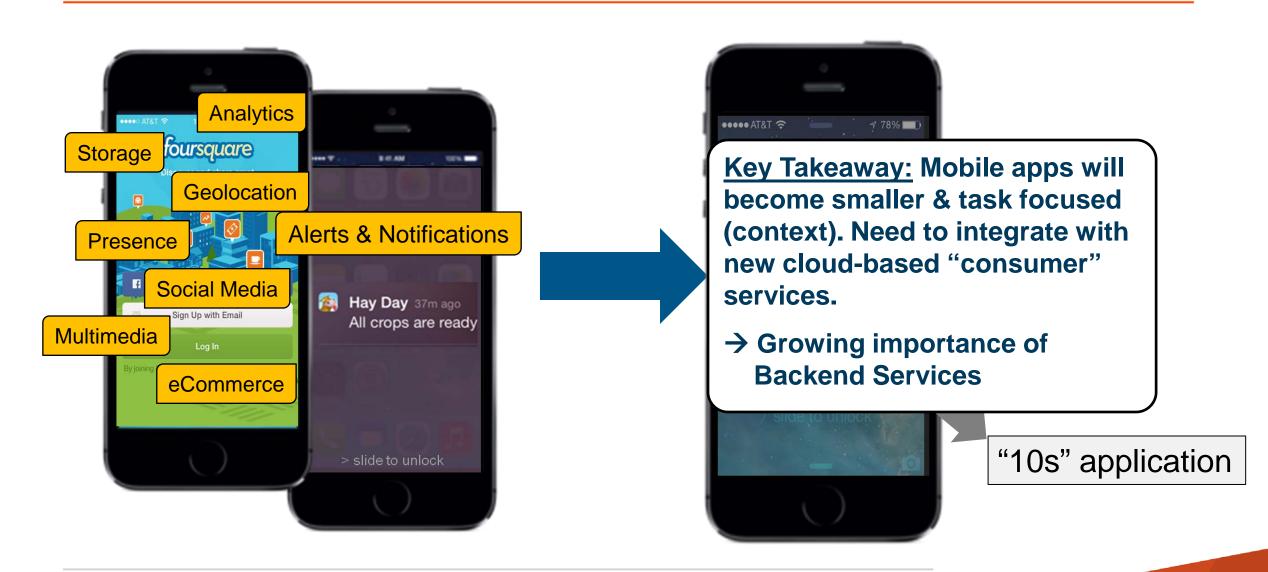
Many companies are adopting a "Mobile First" approach



http://venturebeat.com/2013/07/29/native-v-web-chart/



## Every application will become a "consumer" application





## \* PROGRESS Pacific

A modern Platform-as-a-Service (PaaS) that makes it easy for businesses to optimize their data and rapidly build datadriven apps and deploy them on any cloud or device









## BUILD

**Powerful Apps** 

**ASSEMBLE** DEPLOY MANAGE



## INTEGRATE All Your Data

INTEGRATE **ANALYZE** COLLABORATE



### **Pacific Cloud Services**

Community & Collaboration Services

Architecture Services

Governance Services







### FLEXIBLE RUN-TIME INFRASTRUCTURE

public | private | on-prem



## Demonstration purpose

Discover the power of Rollbase for rapidly and easily, building and deploying web-based business applications by showing:

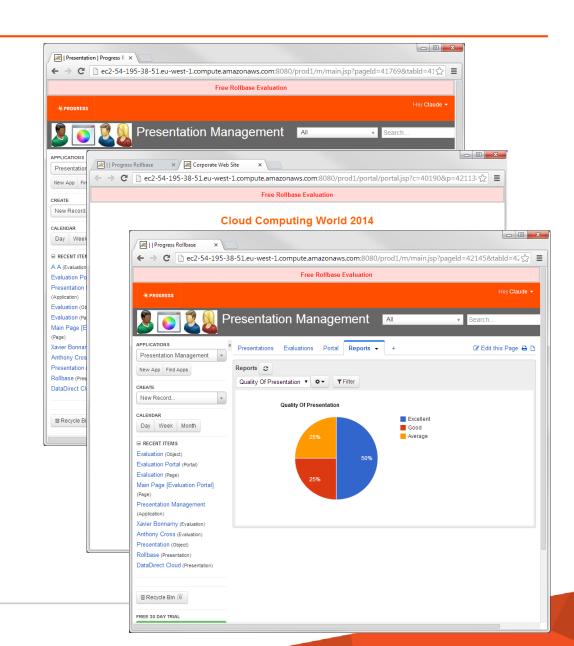
- Point & click, drag & drop development in a web browser
- Application creation for Business users without coding
- Application customization and extension for Developers with JavaScript, APIs and custom components

As an illustration we'll build a lightweight, features rich Presentations Management application to:

- create and manage:
  - Presentations
  - Evaluations
- capture Evaluations using an Internet portal and send thank you email

## **Demonstration activities**

- Create Presentation Management application and main **Objects**
  - Presentation
  - Evaluation
- Manage Evaluation thank you email using Triggers
- Enable Portal for Evaluations capture Please Vote!
- Define Charts for data visualization



## Enterprise Application Platform-as-a-Service (aPaaS)

### Magic Quadrant

Figure 1. Magic Quadrant for Enterprise Application Platform as a Service



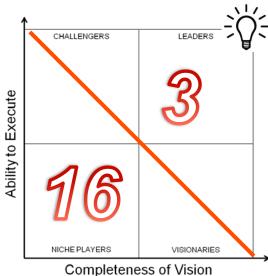
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Source: Gartner January 2014

## Personal observations ...





- This is an early-stage market
  - 1 vendor in the 'Challengers' quadrant,
  - 2 vendors in the 'Leaders' quadrant
  - 9 vendors in the 'Visionaries' quadrant
- It's also a high-growth market
  - Predicted to grow at >40% per year
- What this means to ...
- Your customers: Reduced business risk
  - "Is this the right platform to bet my business on?"
- You: Credibility with key stakeholders
  - Internal: Shareholders and Investors
  - External: Customers and Analysts

We help you turn your ideas into business reality.